

## **Director of Logistics**

AMG Resources is seeking to hire a Director of Logistics. The successful candidate has a strong rail background and a working knowledge of other transportation modes. AMG ships on all Class I Railroads and many short lines, as well as via Barge, Truck, and Container.

The Director of Logistics first duty is to personally manage the rail logistics for the company including rate negotiations with all rail carriers, assignment and disposition of cars to all locations, and manage the AMGX private car fleet. The Director will also oversee a 4-person Logistics Department to assist with these duties and shipping via other modes of transportation.

### **Additional Responsibilities:**

- Oversee all rail rate negotiations, railcar dispositions, and work with yards/shipping locations to achieve the optimal shipping strategy.
- Develop strong relationships and negotiate competitive rates with rail carriers.
- Manage and maintain large private railcar fleet, including negotiation of new and current railcar leases, used railcar purchases, and new railcar builds.
- Present to Senior Management the status of private car fleet with analysis of trends and plan to maintain and grow the fleet.
- Ensure private cars are optimally assigned to locations to ensure maximum efficiency in railcar movements while minimizing freight costs.
- Troubleshoot service issues (as they arise) at all AMG locations and bring to a sufficient resolution.
- Understand rail disposition software packages. Knowledge of GVP a plus.
- Strong negotiation and interpersonal skills are a must.

### **Location:**

- Location in Pittsburgh a plus, but not required.

**About AMG Resources:**

AMG Resources is one of the largest privately owned metal recycling companies with over 20 locations across the US and a large private railcar fleet. AMG is headquartered in Pittsburgh, PA.

**Contact:** [amgcareers@amgresources.com](mailto:amgcareers@amgresources.com)